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Department:
Trade and Industry
REPUBLIC OF SOUTH AFRICA

Enterprise and Supplier Development Service Provider Survey

Introduction

1. Welcome and congratulations for agreeing to make your contribution and support this important study.
2. The deadline for responding to this survey is Friday 23 November 2018 where-after the survey will be withdrawn.
3. By completing this survey (which should take no more than 15 minutes to complete) you will make an important contribution towards enterprise and supplier development in South Africa.
4. This survey should preferably be completed online here <https://www.surveymonkey.com/r/enterprisesupplier> OR can be downloaded here (pdf copy), printed and filled out in hard copy and faxed to 086 276 1217 or E-mailed to info@impacteconomix by COB Friday 23rd November 2018.
5. Should you require further information about this project or any survey assistance please E-mail: info@impacteconomix.com.
6. Confidentiality Statement: We wish to stress the confidentiality of this survey and your inputs. The information gathered will not be used for any reasons other than research purposes and will be reported on an aggregate basis. The survey is conducted by Impact Economix on behalf of the Department of Trade and Industry.
7. All information will be kept anonymous and confidential and only used as a summary of the survey.
8. We subscribe and adhere to the ICC / ESOMAR International Code on Market and Social Research.
9. Please make every effort to answer every question fully. Questions marked with a * are compulsory.

* 1. Today's Date (click on the calendar to the right of the box below and select the date):

Today's Date

MM/DD/YYYY

* 2. Your Company's Trading Name:

* 3. Your Name (First Name and Surname):

* 4. Your position in the company

- Owner
- CEO
- CFO
- Managing Director
- Senior Management: Finances
- Senior Management: Marketing
- Senior Management: Operations
- Senior Management: Human Resources
- Senior Management: Other
- Middle Management
- Other

* 5. Your email address:

* 6. Your phone land number:

land phone number with
code

7. Is your company's main service/ source of income that of a BEE Verification Agency?

- Yes
- No



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Service provider profile

* 8. Your company's gross annual turnover in Rands (only enter numbers - non-numeric characters will not be accepted):

2015/16

2016/17

2017/18

* 9. The percentage of annual company turnover derived from supporting corporate-funded enterprise and/or supplier development (estimate % if necessary. Only enter numbers - non-numeric characters will not be accepted):

2015/16

2016/17

2017/18

* 10. Your company's % black ownership (enter only a number)

* 11. Company's 2017/18 BEE Rating level

- 1
- 2
- 3
- 4
- 5
- 6
- 7
- 8
- Non-compliant

* 12. Company's current number of permanent employees (estimate if necessary)

* 13. Has your company implemented enterprise development programmes on behalf of a corporate in South Africa?

- Yes
- No



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Enterprise and Supplier Development Service Provider Survey

Enterprise development programme overview:

* 14. In the 2017/18 financial year, how many companies has your company currently assist with implementing their enterprise development programmes?

* 15. In the 2017/18 financial year how many enterprises participating in enterprise development programmes as your company assisted?



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Enterprise and Supplier Development Service Provider Survey

Complete for the **3 largest (budget) enterprise development programmes** your company has implemented:

* 16. Enterprise Development Programme 1

Client company / Corporate funder's name

Name of the enterprise development programme (if relevant)

Date programme started (year)

Date programme ended or expected end date (year)

Total number of enterprises completed programme from 2015/16 financial year to-date

Total number of enterprises that did not fully complete programme from 2015/16 financial year to-date (i.e. participation ended before programme completion)

How many enterprises participating in this programme have graduated to become corporate suppliers since 2015/16 to-date?

17. Total budget allocated by corporate client to your company to implement the programme p.a. for the past three financial years (answering this question is not compulsory)?

Total budget range

2015/16

2016/17

2017/18

* 18. For the above ED programme, list the ESD Programme Key Performance Impact/ Outcome Indicators that have been defined for participating enterprises and which your company reports on to the Corporate funder?

KPI 1

KPI 2

KPI 3

KPI 4

KPI 5

19. Enterprise Development Programme 2

Client company / Corporate funder's name

Name of the enterprise development programme (if relevant)

Date programme started (year)

Date programme ended or expected end date (year)

Total number of enterprises completed programme from 2015/16 financial year to-date

Total number of enterprises that did not fully complete programme from 2015/16 financial year to-date (i.e. participation ended before programme completion)

How many enterprises participating in this programme have graduated to become corporate suppliers since 2015/16 to-date?

20. Total budget allocated by corporate client to your company to implement the programme p.a. for the past three financial years (answering this question is not compulsory)?

Total budget range

2015/16

2016/17

2017/18

21. For the above ED programme, list the ESD Programme Key Performance Impact/ Outcome Indicators that have been defined for participating enterprises and which your company reports on to the Corporate funder?

KPI 1

KPI 2

KPI 3

KPI 4

KPI 5

22. Enterprise Development Programme 3:

Client company / Corporate funder's name

Name of the enterprise development programme (if relevant)

Date programme started (year)

Date programme ended or expected end date (year)

Total number of enterprises completed programme from 2015/16 financial year to-date

Total number of enterprises that did not fully complete programme from 2015/16 financial year to-date (i.e. participation ended before programme completion)

How many enterprises participating in this programme have graduated to become corporate suppliers since 2015/16 to-date?

23. Total budget allocated by corporate client to your company to implement the programme p.a. for the past three financial years (answering this question is not compulsory)?

Total budget range

2015/16

2016/17

2017/18

24. For the above ED programme, list the ESD Programme Key Performance Impact/ Outcome Indicators that have been defined for participating enterprises and which your company reports on to the Corporate funder?

KPI 1

KPI 2

KPI 3

KPI 4

KPI 5



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Implemented / supported supplier development programmes?

* 25. Has your company implemented supplier development programmes on behalf of a corporate in South Africa?

- Yes
- No



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Supplier development overview:

* 26. In the 2017/18 financial year, how many corporate supplier development programmes has your company provided assistance to (estimate if necessary)?

* 27. In the 2017/18 financial year, how many enterprises participating in supplier development programmes has your company provided assistance to (estimate if necessary)?



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Enterprise and Supplier Development Service Provider Survey

Complete for the **3 largest (by budget) supplier development programmes** implemented by your Company

* 28. Supplier Development Programme 1

Client company / Corporate funder's name

Name of the supplier development programme (if relevant)

Date your company started supporting this programme started (year)

Date your company ceased supporting this programme (year)

Total number of enterprises that have participated in this programme from 2015/16 financial year to-date

Total number of enterprises that did not fully complete programme from 2015/16 financial year to-date (i.e. participation ended before programme completion)

29. Total budget allocated by corporate client to your company to implement the programme p.a. for the past three financial years (answering this question is not compulsory)?

Total budget range

2015/16

2016/17

2017/18

* 30. For the above supplier development programme, list the main Programme Key Performance Impact/ Outcome Indicators that have been defined for participating suppliers and which your company reports on to the Corporate funder?

KPI 1

KPI 2

KPI 3

KPI 4

KPI 5

31. Supplier Development Programme 2

Client company / Corporate funder's name

Name of the supplier development programme (if relevant)

Date your company started supporting this programme started (year)

Date your company ceased supporting this programme (year)

Total number of enterprises that have participated in this programme from 2015/16 financial year to-date

Total number of enterprises that did not fully complete programme from 2015/16 financial year to-date (i.e. participation ended before programme completion)

32. Total budget allocated by corporate client to your company to implement the programme p.a. for the past three financial years (answering this question is not compulsory)?

Total budget range

2015/16

2016/17

2017/18

33. For the above supplier development programme, list the main Programme Key Performance Impact/ Outcome Indicators that have been defined for participating suppliers and which your company reports on to the Corporate funder?

KPI 1

KPI 2

KPI 3

KPI 4

KPI 5

34. Supplier Development Programme 3

Client company / Corporate funder's name

Name of the supplier development programme (if relevant)

Date your company started supporting this programme started (year)

Date your company ceased supporting this programme (year)

Total number of enterprises that have participated in this programme from 2015/16 financial year to-date

Total number of enterprises that did not fully complete programme from 2015/16 financial year to-date (i.e. participation ended before programme completion)

35. Total budget allocated by corporate client to your company to implement the programme p.a. for the past three financial years (answering this question is not compulsory)?

Total budget range

2015/16

2016/17

2017/18

36. For the above supplier development programme, list the main Programme Key Performance Impact/ Outcome Indicators that have been defined for participating suppliers and which your company reports on to the Corporate funder?

KPI 1

KPI 2

KPI 3

KPI 4

KPI 5



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ESD Fund Management

* 37. Does your company managed any ESD Funds used for providing financial support?

- Yes
- No
- Don't know



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Fund management details:

* 38. How many ESD funds does your company currently manage?

- 1
- 2
- 3
- 4
- 5
- 6 or more

* 39. Complete the following for 3 largest funds (by the current size of the fund under management) under management: Fund 1:

Fund Name	<input type="text"/>
Source of Funds (list of corporates)	<input type="text"/>
Date fund started	<input type="text"/>
Total original Rand value of fund under management in it's first year	<input type="text"/>
Total current Rand value of fund	<input type="text"/>
Number of companies that have received financial support from the fund to date	<input type="text"/>

* 40. Is the above fund only focused on majority black-owned businesses?

- Yes
- No
- Don't know

* 41. What is your company's current asset management fee % for managing this fund (only enter a number)?

42. Complete the following for 3 largest funds (by the current size of the fund under management) under management: Fund 2:

Fund Name	<input type="text"/>
Source of Funds (list of corporates)	<input type="text"/>
Date fund started	<input type="text"/>
Total original Rand value of fund under management in it's first year	<input type="text"/>
Total current Rand value of fund	<input type="text"/>
Number of companies that have received financial support from the fund to date	<input type="text"/>

43. Is the above fund only focused on majority black-owned businesses?

- Yes
- No
- Don't know

44. What is your company's current asset management fee % for managing this fund (only enter a number)?

45. Complete the following for 3 largest funds (by the current size of the fund under management) under management: Fund 3:

Fund Name

Source of Funds (list of corporates)

Date fund started

Total original Rand value of fund under management in it's first year

Total current Rand value of fund

Number of companies that have received financial support from the fund to date

46. Is the above fund only focused on majority black-owned businesses?

- Yes
- No
- Don't know

47. What is your company's current asset management fee % for managing this fund (only enter a number)?